

### In this session we will cover:

- The key workflows to implement in your practice
- The actionable insights your team can use on a daily, weekly, and monthly basis
- Strategies on how to bring your team along for the journey

### What makes a successful practice?

- Delivering great healthcare to your patients
- Supporting your Practitioners to deliver this care
- Ability to run a financially sustainable practice

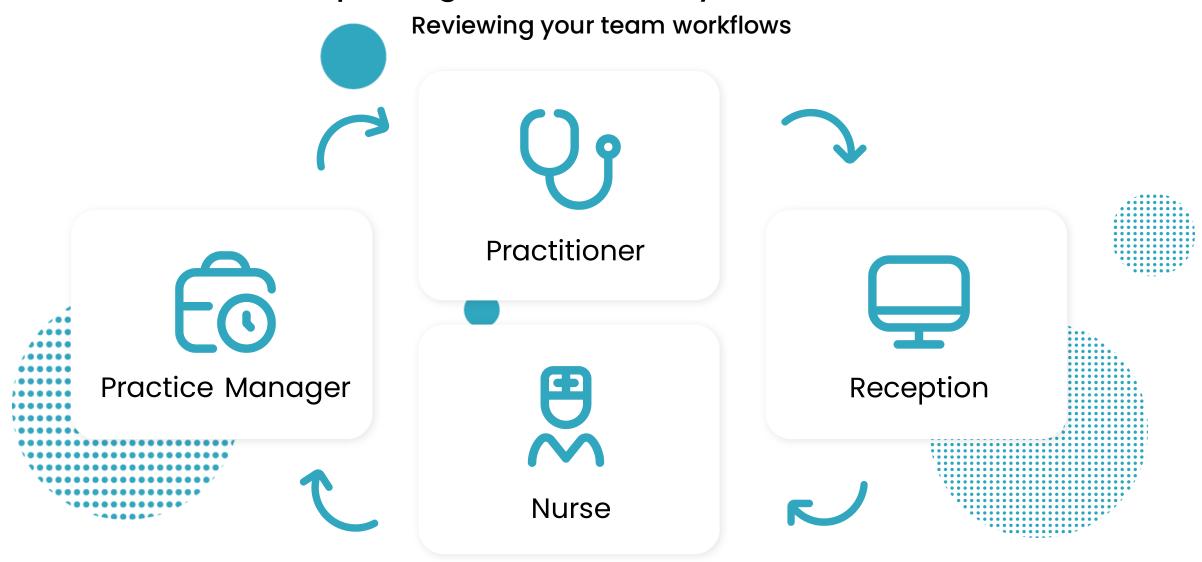
### Importance of data in your practice

- Track performance
- Identify areas for improvement
- Increase patient satisfaction
- Reduce costs
- Improve patient outcomes
- Increase staff efficiency

### Cubiko helps you get the most out of your data

- Quick reporting
- Customisable dashboards
- Data visualisation
- Collaboration tool

### Improving efficiencies in your Practice





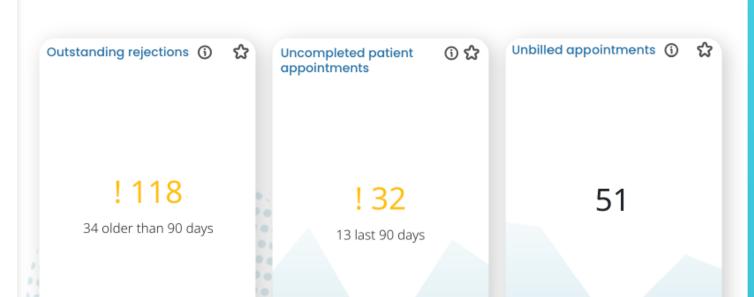
## Management workflow Daily

### Today's clinic metrics

 Outstanding rejections helps identify if your online claiming workflow is effective.

### Billing optimisation

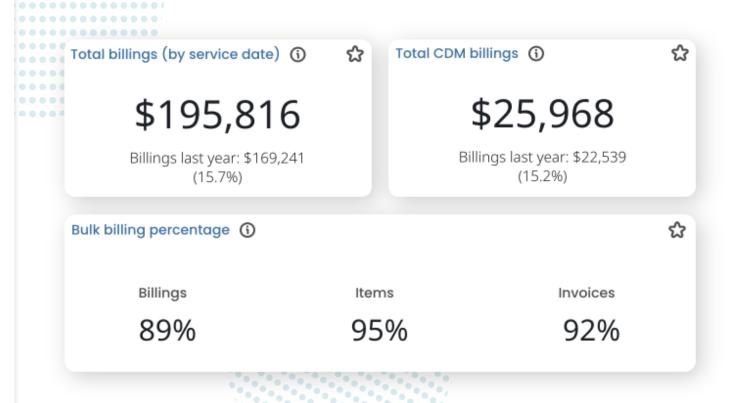
- Uncompleted patient appointments helps reduce the impact of missed billings.
- Unbilled appointments helps identify any completed appointments that have an unbilled status.





## Past clinic metrics Reporting

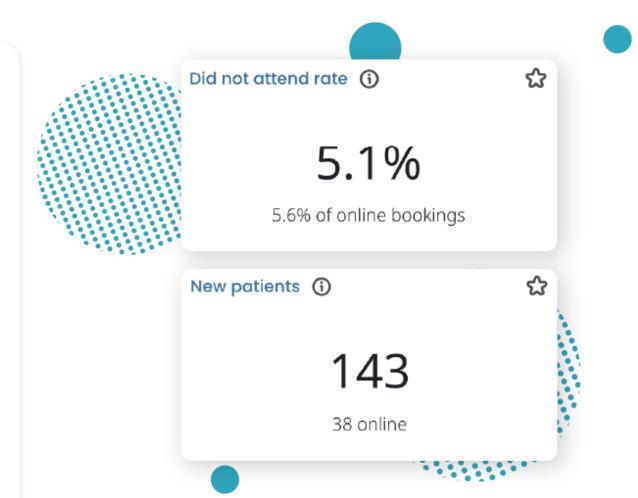
- Total billings (by service date) to gain insight into the total billings generated.
- Total CDM billings to track the uptake and success of Chronic Disease clinics.
- Bulk billing percentage to gain a better understanding of your practice bulk billing behaviours and drive decisions to improve your business strategy.





## Past clinic metrics Reporting

- Did Not Attend (DNA) rate to measure the impact of any DNA management processes that have been implemented to reduce the number of DNAs in the practice.
- New patients to easily check how many new patients you have had.





#### Future clinic metrics

 Future utilisation forecast to provide valuable insight about upcoming utilisation and how full your appointment book is.





## Billing optimisation Actionable

- Billings on hold invoices to action.
- **Historical 10997 opportunities** appointments where a 10997 may not have been billed.
- Historical MT83-MT89 opportunities claim incentive items for previous DVA telephone and telehealth services.
- Historical 93666 opportunities identify patients who can be billed a Covid-19 booster incentive item.





### Reporting download

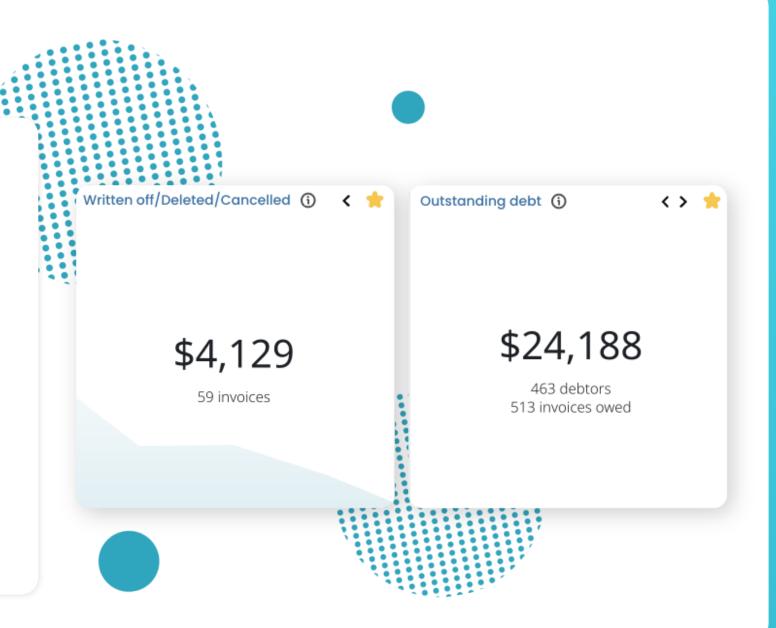
- Doctor summary
- Nurse summary
- Other billings practitioner summary

	Nurse	Consulti	Session	Booked hrs	Consultin	Patients/	Total appts
1	Totals:		674.83	288.5	267.17		438
2	name 2134	55%	113.67	66.17	62	0.16	10
3	name 2524	100%	0.5	0.5	0.5	0	0
4	name 4364	29%	93	27.83	27	0.63	17
5	name 4383	45%	10.33	5.83	4.67	0	0
6	name 4899	0%	0	0	0	0	0
7	name 5785	0%	2	0	0	0	0
8	name 6696	27%	163.33	46.67	43.67	3.73	163
9	name 6747	35%	157	58.17	55.17	4.33	239
0	name 9733	54%	131.33	80	71.17	0.13	9
11	name 9788	82%	3.67	3.33	3	0	0

Do	ctor summa	ry 🛈								ك
	Doctor	Consultin	Session hrs	Booked hrs	Consulting hrs	Admin hrs	Billings	CDM billings	Billings on ho	% CDM
1	name 1824	80%	65.33	60.83	52.5	8.33	\$12,396.75	\$2,224.50	\$329.70	18%
2	name 3924	74%	67	56.33	49.5	4.33	\$7,505.75	\$0.00	\$123.60	0%
3	name 4581	80%	120.33	104.5	95.83	33	\$23,340.10	\$2,743.40	\$450.70	12%
4	name 4873	78%	127.17	106.33	98.67	10.5	\$19,762.80	\$0.00	\$534.20	0%
5	name 4883	36%	20.83	8.5	7.5	9	\$1,305.40	\$0.00	\$0.00	0%
6	name 4957	95%	51.67	55.5	49	2.17	\$18,349.70	\$6,231.50	\$787.05	34%
7	name 5376	47%	15.83	9	7.5	5	\$1,208.35	\$0.00	\$0.00	0%
8	name 5584	79%	68.5	60.83	54	8.83	\$12,764.95	\$3,685.80	\$0.00	29%
9	name 5674	89%	81.33	87.33	72.17	4.5	\$18,977.25	\$1,434.70	\$365.60	8%
10	name 6389	11%	22.5	2.5	2.5	5	\$79.70	\$0.00	\$0.00	0%
11	name 6757	70%	61.5	45.67	42.83	13.33	\$9,464.30	\$315.60	\$0.00	3%
12	name 6954	95%	6.33	6	6	0.17	\$1,281.10	\$0.00	\$0.00	0%
13	name 7386	69%	114.33	87.83	78.83	26.5	\$21,369,40	\$4.810.80	\$360.00	23%



- Written off/deleted/cancelled report to find any patterns of who is writing off, deleting or cancelling invoices.
- Outstanding debt to help identify unpaid accounts to increase cash flow and reduce the risk of bad debt.





### Quality improvement activities

- Quality Improvement plays an integral role in general practice to ensure the safety and quality of care provided to patients.
- Cubiko metrics can assist with undertaking Quality
  Improvement activities and meeting Accreditation requirements.



### Quality Improvement

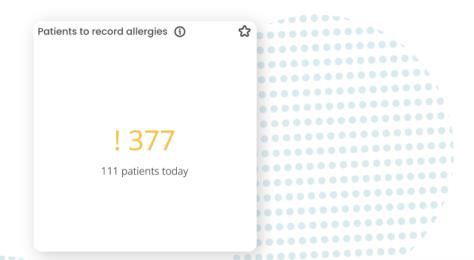
Selected Cubiko metrics for individual QI activities





### Quality improvement activities

 Allergies/ADR to help improve the percentage of allergies recorded in your patient records.



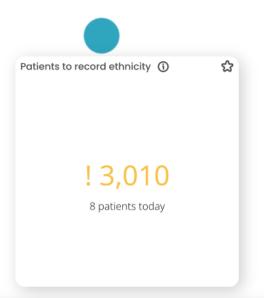
Pat	Patients to record allergies (1)									
	INTERNALID	Record no.	Appt date	Time	Patient	Appt with	Appt type			
1	757	12863	19/09/2023	08:00	surname 7989, firstname 1762 (28yrs -	firstname 1316	Standard appt.			
2	2929	29766	19/09/2023	08:00	surname 2985, firstname 5722 (70yrs -	firstname 9598	Recall			
3	756	00010067	19/09/2023	08:00	surname 3421, firstname 5722 (89yrs -	firstname 1391	BSCDS\Review			
4	3227		19/09/2023	08:00	surname 2143, firstname 2726 (69yrs -	firstname 7159	BSCDS\Review			
5	1283	196411	19/09/2023	08:00	surname 4177, firstname 5567 (58yrs -	firstname 5738	Standard appt.			
6	1484	23797	19/09/2023	08:00	surname 5576, firstname 7325 (54yrs -	firstname 6112	Standard appt.			
7	985		19/09/2023	08:00	surname 9972, firstname 1991 (53yrs -	firstname 8893	Standard appt.			
8	1424	26673	19/09/2023	08:00	surname 6815, firstname 5637 (72yrs -	firstname 7785	BSCDS\Review			
9	682	22850	19/09/2023	08:00	surname 1829, firstname 5722 (53yrs -	firstname 5715	N2 GPMP r/v & TCA r/v			
10	1664	25581	19/09/2023	08:00	surname 9648, firstname 1896 (73yrs -	firstname 7648	BSCDS\New			
11	41	22507	19/09/2023	08:10	surname 5271, firstname 5722 (47yrs -	firstname 8893	Long appt.			
12	631	035980	19/09/2023	08:20	surname 4543, firstname 3241 (97yrs -	firstname 5738	Telehealth Consult			
13	2261	32948	19/09/2023	08:20	surname 8759, firstname 3446 (67vrs -	firstname 1316	Long appt.			



### Quality improvement activities

• **Ethnicity** to improve the number of patients with Ethnicity recorded





Pat	ients to recor	Include patients with: •	平 23				
	Appt date	Time	Patient	Appt with	Appt type	Last seen doctor	Usual do
1	19/09/2023	08:00	surname 9972, firstname 1991 (53yrs -	firstname 8893	Standard appt.	name 4873	firstname
2	19/09/2023	08:00	surname 7989, firstname 1762 (28yrs -	firstname 1316	Standard appt.	Doctor unknown to	firstname
3	19/09/2023	08:00	surname 6815, firstname 5637 (72yrs -	firstname 7785	BSCDS\Review	name 5584	firstname
4	19/09/2023	09:00	surname 9844, firstname 6176 (9yrs - city	firstname 9758	Telehealth Consult	name 8986	firstname
5	19/09/2023	09:20	surname 4814, firstname 4599 (5yrs - city	firstname 5738	Dr/Mental Health Care	Doctor unknown to	firstname
6	19/09/2023	13:40	surname 1862, firstname 3219 (31yrs -	firstname 9179	Telehealth - Recall	Doctor unknown to	firstname
7	19/09/2023	13:50	surname 1992, firstname 3756 (76yrs -	firstname 9179	Telehealth - Recall	name 1824	firstname
8	19/09/2023	14:00	surname 1789, firstname 3387 (23yrs -	firstname 1316	GPMP/TCA New	name 5584	firstname
9	20/09/2023	08:40	surname 2741, firstname 4724 (49yrs - )	firstname 7551	Standard appt.	name 9119	firstname
10	20/09/2023	09:00	surname 4947, firstname 5339 (56yrs -	firstname 7159	BSCDS\New	Doctor unknown to	firstname
11	20/09/2023	09:20	surname 4183, firstname 4631 (36yrs -	firstname 4565	Long appt.	name 6757	firstname
12	20/09/2023	10:00	surname 8231, firstname 1424 (40yrs -	firstname 7159	BSCDS\New	Doctor unknown to	firstname
13	20/09/2023	10:40	surname 1436. firstname 8973 (1vrs - citv	firstname 9758	Standard appt.	name 8335	firstname



Free Download

## Quality Improvement Register





Free Download

Workflows for Practice Owners, Practice Managers and your management team





Add workflow to My Dashboards





# How Vantre Health Services uses Cubiko to empower their team with data

What we do like about Cubiko is that we can have multiple permission levels and roles within the practice set up so they can access the data that is relevant to them.

We work with the team to tailor their Favourites to make a difference and make their work easier. So, they can focus on improving the quality of care they provide and continue looking after patients.

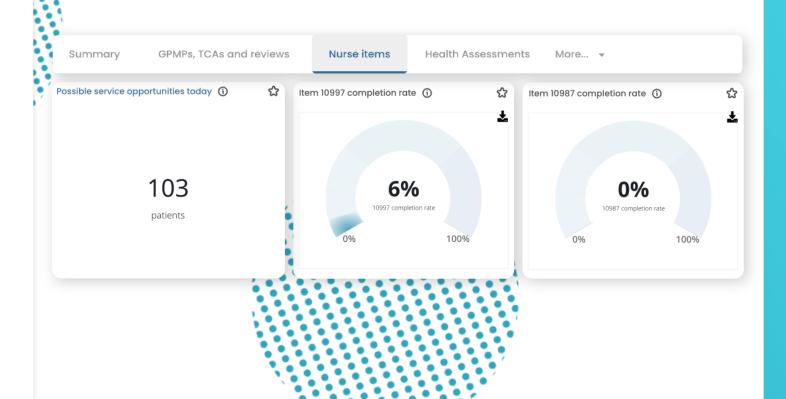


Do your nurse and reception teams have access and use Cubiko as part of their regular duties in your practice?



## Today's clinic metrics Actionable

Possible service opportunities today:
 Nurse items to view a list of patients
 who are coming in for an appointment
 today, who may be eligible to book for
 services such as item 10997 or 10987.





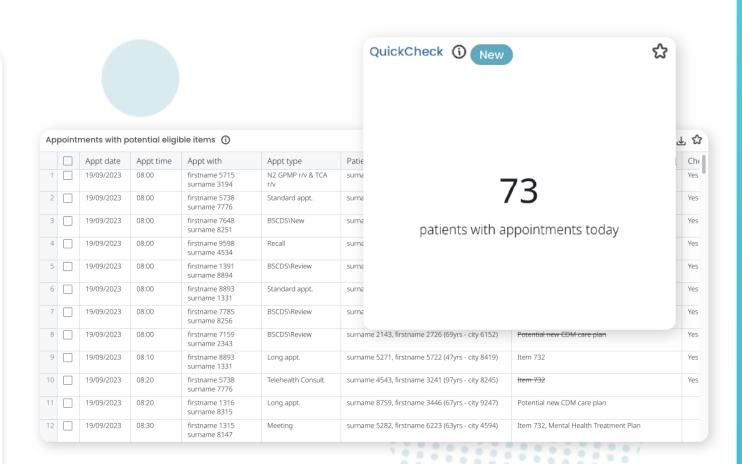
### Nurse workflow

Daily

### Today's clinic metrics

Actionable

 Use our QuickCheck tool to check ahead for patients with appointments in your Chronic Disease Management clinic to verify their Medicare eligibility for CDM items.

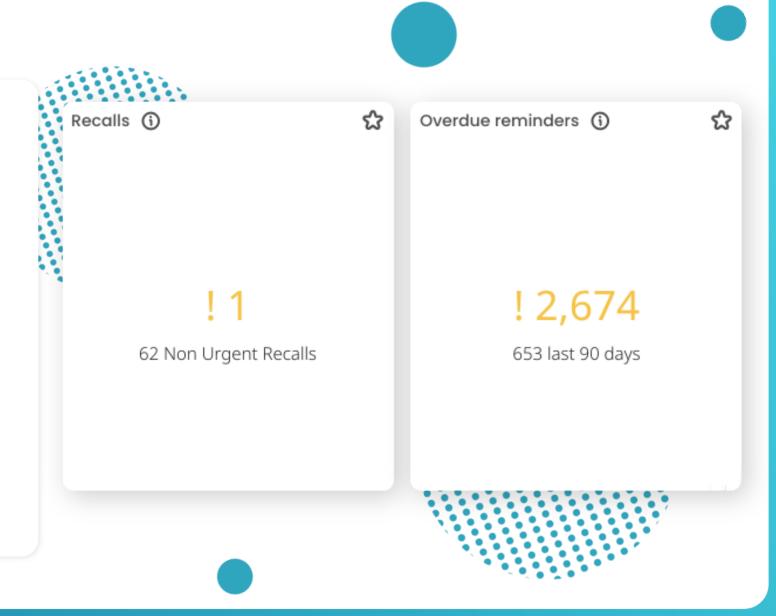




### Today's clinic metrics

Actionable

- Recalls to see an overview of the number of patients with urgent and non-urgent recalls, which are not marked as contacted or marked as given.
- Overdue reminders to follow up on overdue reminders to assist patients with proactive healthcare.





### Nurse workflow

Weekly

### Proactive recall of patients

- Item optimisation to identify and recall patients who may be eligible for different service item numbers such as:
  - Over 75 health assessments
  - o GPMP reviews item 732
  - o Mental health treatment plan reviews
  - Medication Management reviews

- > Patients eligible for GPMPs, TCAs, MCPs and reviews
- Patients eligible for Medication Management Reviews
- > Patients eligible for Nurse items
- > Patients eligible for Health Assessments
- > Patients eligible for Mental Health Treatment Plans and reviews
- > Patients eligible for DVA items

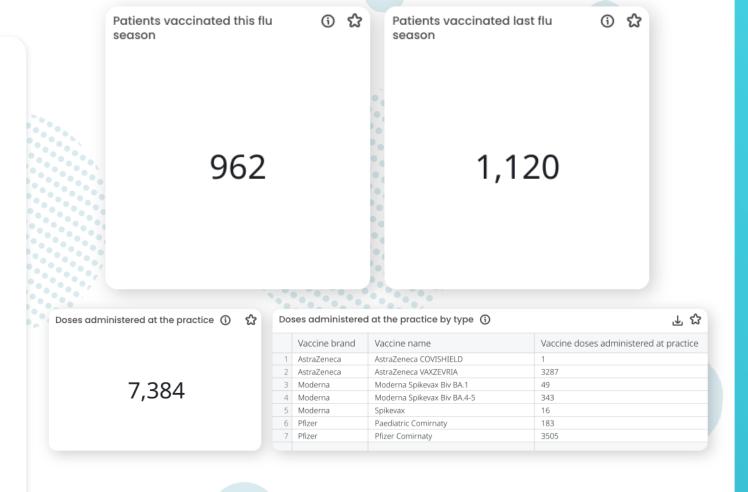
#### Item optimisation

How to best utilise my clinic's use of items



# Vaccination support: Flu vaccine & Covid-19 vaccine

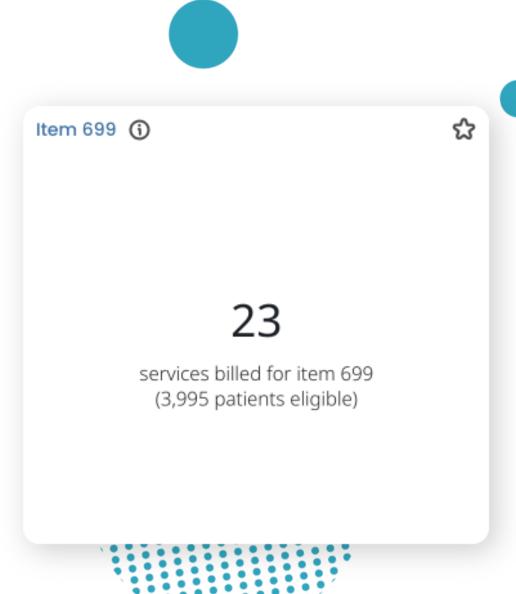
- View patient eligibility lists
- Manage upcoming appointments
- Track patient vaccination numbers





### Quality improvement activities

Increase the number of Heart Health
 Checks performed in the practice





### Nurse workflow

Monthly

### Quality improvement activities

 Increase the number of patients aged 65 or older immunised with a current flu vaccine in your practice 65+ influenza vaccine (i)



0%

RACGP active patients vaccinated



Free Download

### **Workflows for Nurses**





### Add workflow to My Dashboards





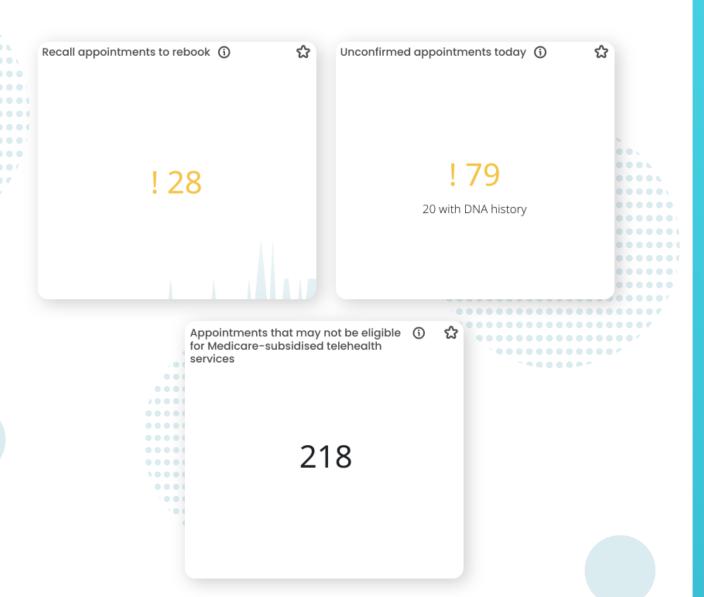
------

Daily

### Appointment book optimisation

Actionable

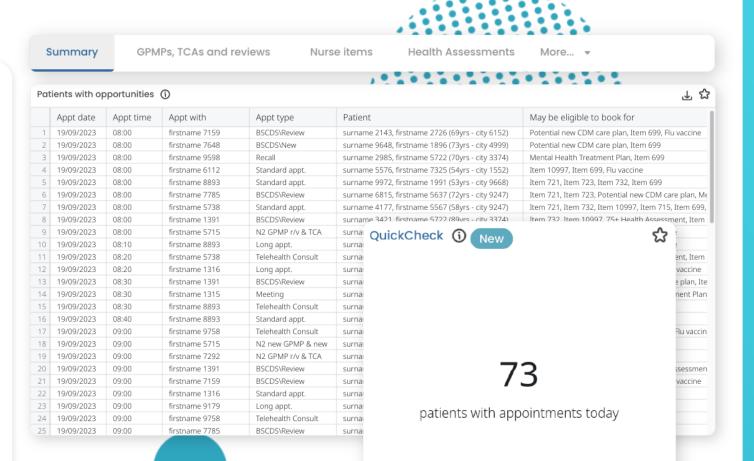
- Unconfirmed appointments today
- Appts that may not be eligible for
   Medicare-subsidised telehealth services
- Recall appointments to rebook





## Today's clinic metrics

- Possible service opportunities today –
   Summary for Practitioners
- QuickCheck to quickly & securely verify patient item eligibility





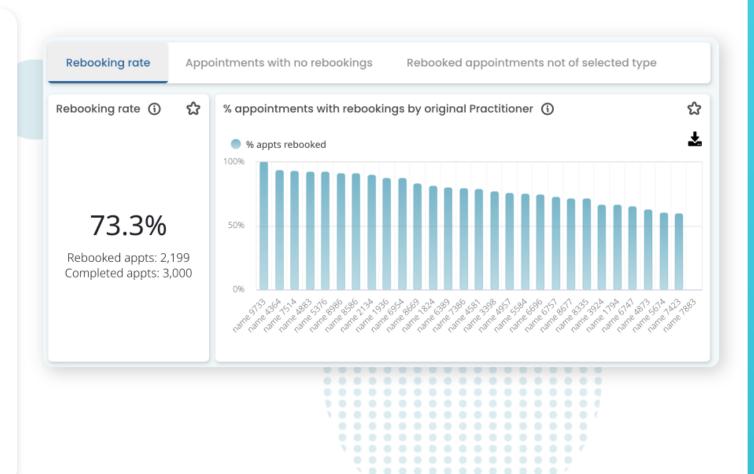
### Reception workflow

Weekly

# Increase the number of patients booking a future reoccurring appointment

Actionable

Rebooking rate to help determine which
patients have booked a future
appointment within the next 36
months. Help ensure your patients rebook
key appointments.





# Reception workflow Monthly

## Identify patients who need to be rebooked with Practitioners

Appointments to be rebooked will show a
list of patient appointments that need to
be rebooked due to a practitioner being
marked away or because the practice is
closed.





Free Download

Workflows for Receptionists





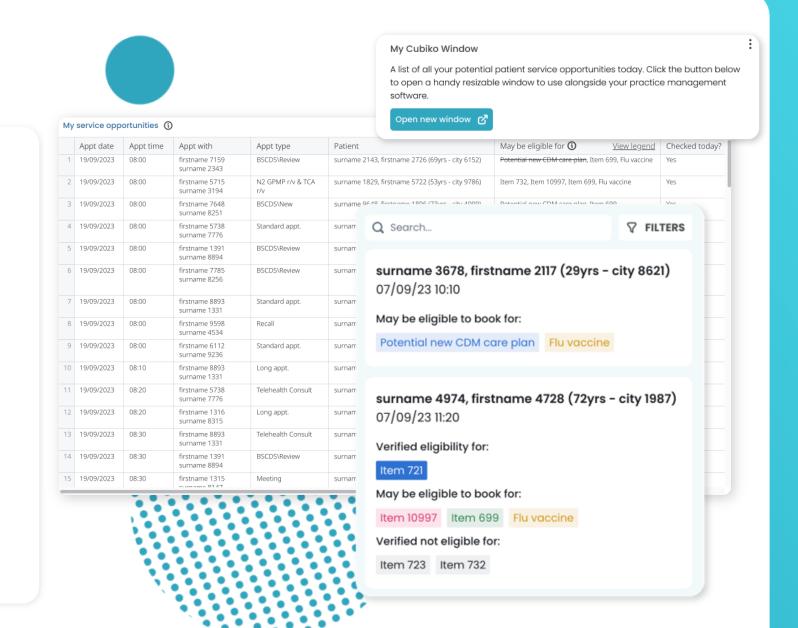
Add workflow to My Dashboards





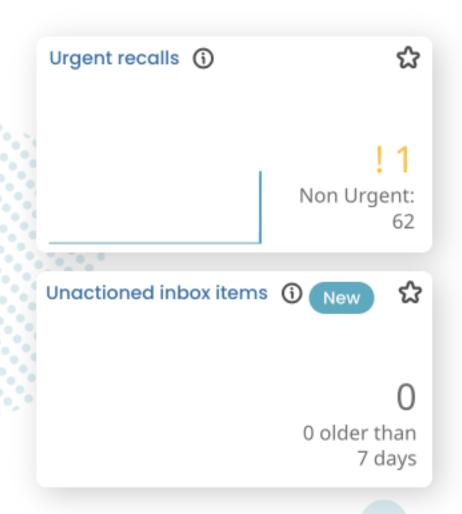
# Practitioner workflow Daily

- My service opportunities shows a
   detailed breakdown of all possible item
   number service opportunities for patients
   booked in for the current day.
  - Drag and resize the Pop out window to have open next to your practice management software.
  - QuickCheck verified eligibility for select items will also show in this metric.





- Urgent recalls the total number of patients that have urgent (in yellow) and nonurgent (in black) recalls and are not marked as contacted or as given on the patient file.
- See the number of Unactioned items in inbox.



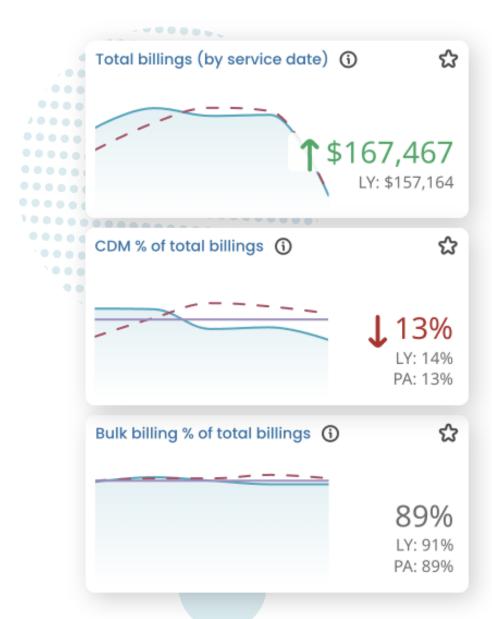


### Practitioner workflow

Weekly

### Review key reporting metrics

- Total Billings (by service date) gain insight into your billings.
- CDM % of total billings insight into the percentage of your billings that come from CDM items.
- Bulk Billing % of total billings see the proportion of total billings that have been bulk billed.



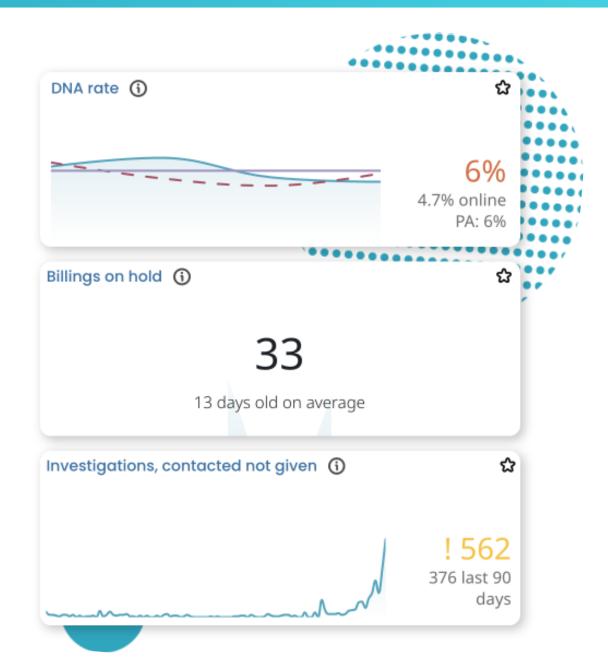


## Practitioner workflow

Weekly

### Review key patient metrics

- DNA rate track your did not attend appointments.
- Billings on hold see your held accounts that need finalised.
- Investigations, contacted not given see
  the number of recalls that have been
  marked as contacted, but not marked as
  given on the patient file.





### Practitioner workflow

Monthly

## Review billing and service breakdown metrics

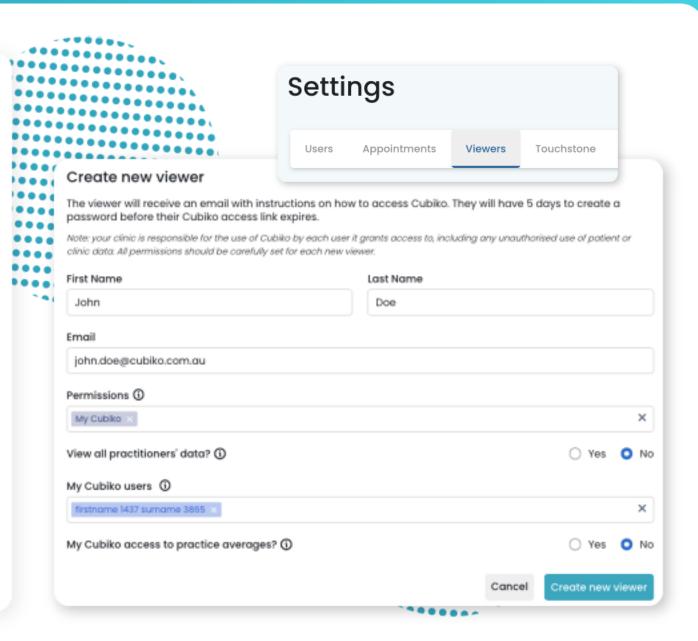
Identify areas where you can improve performance, both financially and clinically.

- MBS benchmarking
- Top 10 MBS items
- Prescribed pattern of services



## How to set up your Doctors with My Cubiko

- 1. Settings > Viewers
- 2. Create new Viewer
- 3. Enter name and email details
- 4. Permissions select My Cubiko
- 5. View all practitioners' data? Select 'No'
- 6. From the drop-down list select that user
- 7. My Cubiko access to practice averages?
  Choose your preference





# Add Practitioner workflow to My Dashboards



### How to bring your team along for the journey



Establish a data-driven culture



Team meetings



Give access to the data



Provide training



### Top Tip!

Nominate someone in your practice to champion Cubiko.

This person can be responsible for ensuring the success of Cubiko in your practice, as well as providing training to your ongoing and new team members.



Does your practice have a specific person who is responsible for leading the implementation and use of Cubiko?



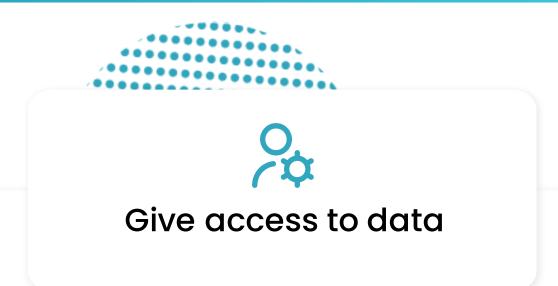
- Lead by example
- Keep it simple

- Encourage data-driven thinking
- Celebrate success



- Regular team meetings
- Open discussion

- Share ideas and feedback
- Follow up on action items



- Make Cubiko data accessible to everyone
- Provide support

- Set clear expectations about how the data can be used
- Monitor and track use



- Nominate a practice Cubiko champion
- Tailor training to the needs of your team
- Offer ongoing support and encouragement
- Use Cubiko training resources



#### Hello. How can we help you?

Q Search for answers



#### **Getting Started**

Find out how to set up your Cubiko access and discover the best way to get started.



#### Cubiko Knowledge Base

Discover more information about our metrics how to use Cubiko insights.



#### Tips & Tricks

Learn some of our tips & tricks on how to use Cubiko.



#### Workflows & Training videos

Learn how to use Cubiko in your practice every day!



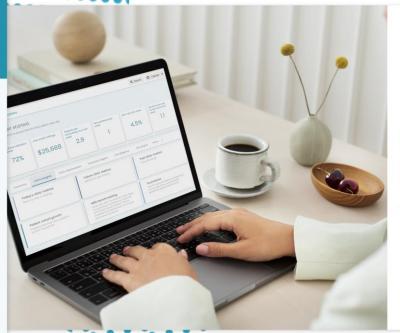
#### Recorded Cubiko webinars

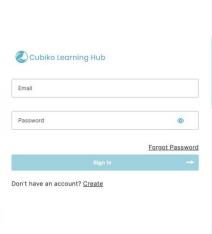
Missed out on previous Cubiko webinars? Or would like to revisit? Watch our recorded webinars!



#### FAQ

Find answers to some of our frequently asked questions.







Free Download

## Workflows for your practice





Free Download

# Customisable Workflow template





## **Question & Answer**