

#### Acknowledgement of Country

In the spirit of reconciliation, Cubiko, the RACGP and Medicoach acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Gaagal by Miimi and Jiinda



#### Housekeeping

- This session is being recorded. A copy of the recording will be emailed to all registrants after the session.
- This webinar is approved for RACGP CPD. Practitioners attending live and who have provided their RACGP member number will have their CPD hours automatically uploaded.
- If you share the recording with others at your practice, and they're a practitioner they can also claim CPD for the recording by quick logging it via their RACGP CPD Home.
- Questions? Drop them in the Q&A tab at the bottom of your screen and we'll answer them during the session. Cubiko team are here to help.









Cubiko and RACGP have joined together to bring you a series of webinars in the lead up to changes to Medicare on 1 November.







#### Meet our presenters



Chris Smeed CEO & Founder of Cubiko



Kim Poyner Founder & Director of MediCoach



**Dr Toby Gardner**RACGP Tasmania Chair and
Board Member







#### Who is this webinar for?

This session is for practices providing mental health care to patients. It's relevant for all team members, from GPs and PMPs through to nurses, admin and practice managers.







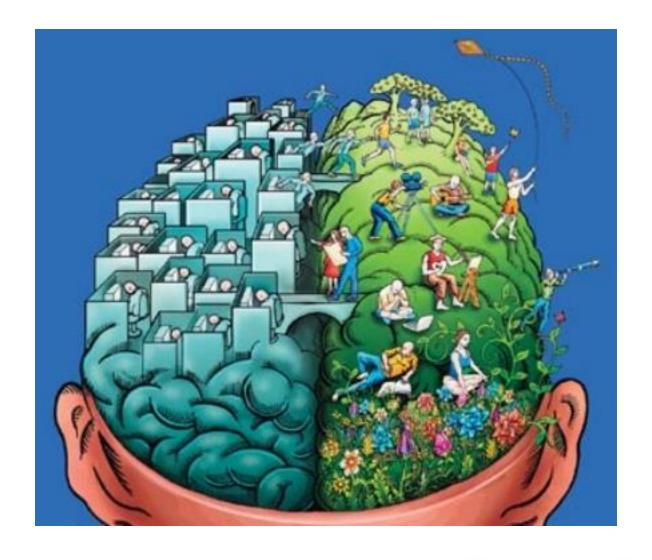
#### What today's session will cover

- Better Access initiative and the upcoming changes
- Whole team approach to MHTPs
- Silling and consult structure for business sustainability
- Monitoring and continuous improvement
- ① Delivering MHTPs end to end















# How confident do you feel about your practice's understanding of the Better Access changes?

- Very confident, we've already started preparing
- Somewhat confident, we understand the basics but need more detail

- Not confident, we need more guidance and clarity
- Confident but more worried about the financial impact







#### What is the Better Access initiative?

The Better Access initiative makes mental health care more affordable and accessible for Australians by providing Medicare rebates for eligible services, with access through a Mental Health Treatment Plan initiated by a GP, PMP or psychiatrist.







#### Core features of Better Access

The key features of the program remain unchanged.

- Patients can receive 10 individual and 10 group sessions per calendar year
- Sessions can be delivered face to face or via telehealth

- Rebates remain available for eligible allied health providers
- The overall model of care is not changing







# Two Key Changes







#### 1. New referral rules

MHTPs, referrals and reviews must come from the patient's usual GP or MyMedicare practice







### Key exemptions to clinical relationship rules

FPS items remain exempt from clinical relationship rule

Eating Disorder Plan reviews unchanged







#### 2. Shift to timed consults

- Review and consultation items 2712, 2713, 277, 279, 92114, 92115, 92120, 92121, 92126, 92127, 92132 and 92133 will be removed
- Standard time-tiered consults will be used for reviews







#### **Business sustainability**

- ❖ New funding models mean changing economic realities
- No silver bullet, but opportunities to adapt
- (1) Shift the mindset: from frustration to reinvention
- G Strengthen existing workflows, don't rebuild from scratch
- ใช้ Rethink business models for long-term viability
- नों Reinvention creates space for quality improvement







## Things to consider when billing

Bill based on time and complexity

Train team on new item use and workflows

- + Co-billing with review items no longer applies
- Document outcome tools and plan updates

デ FPS and EDMP's remain unchanged

© Communicate billing changes to patients

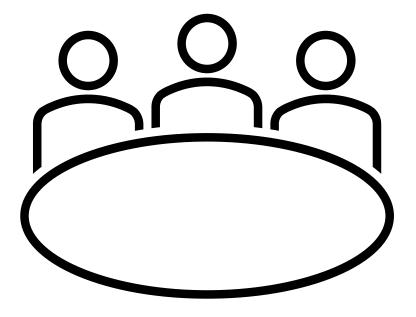
Book appropriate appointment length

Pre-November referrals remain valid















## Common billing scenarios: MHTP

Pre-November 1 2025 Post-November 1 2025 **Impact** 

Item 23 🙁 Item 2712 MHTP Review Item 23 / 36 + Expanded BBI MM1

Non-Concession Card Holder Item 36 🙂

Item 23 🙁 Item 2712 MHTP Review + BBI Item 23 / 36 + BBI MM1

Concession Card Holder or Under 16 Item 36 🙂

Item 23 🙁 MM5

Item 2712 MHTP Review Item 23 / 36 + Expanded BBI Non-Concession Card Holder Item 36 🙂

Item 23 🙁 Item 2712 MHTP Review + BBI Item 23 / 36 MM5

Concession Card Holder or Under 16 Item 36 😊

+ any BBPIP if your practice enrols





### Common billing scenarios: MHTP Review + Co-Bill

Pre-November 1 2025 Post-November 1 2025 Impact Item 2712 MHTP Review + Item 23 🙁 Item 23 / 36 + Expanded BBI MM1 Item 23 / 36 Item 36 😕 Non-Concession Card Holder Item 2712 MHTP Review + Item 23 🙁 Item 23 / 36 + BBI MM1 Item 23/36 + BBI Item 36 🙁 Concession Card Holder or Under 16 Item 23 🙁 MM5 Item 23 / 36 + Expanded BBI Item 2712 MHTP Review Non-Concession Card Holder Item 36 🙁 Item 2712 MHTP Review + Item 23 🙁 Item 23 / 36 MM5 Item 23 / 36 + BBI Item 36 🙁 Concession Card Holder or Under 16



### Common billing scenarios: MHTP Consult + Co-Bill

Pre-November 1 2025

Post-November 1 2025

Impact

MM1

Item 2713 MHTP Review + Item 23 / 36
Non-Concession Card Holder

Item 23 / 36 + Expanded BBI

Item 23 😕

Item 36 🙁

MM1

Item 2713 MHTP Review +
Item 23/36 + BBI
Concession Card Holder or Under16

Item 23 / 36 + BBI

Item 23 🙁

Item 36 😕

MM5

Item 2713 MHTP Review
Non-Concession Card Holder

Item 23 / 36 + Expanded BBI

Item 23 😕

Item 36 😝

MM5

Item 2713 MHTP Review +
Item 23 / 36 + BBI
Concession Card Holder or Under 16

Item 23 / 36

Item 23 🙁

Item 36 🙁

+ any BBPIP if your practice enrols





#### Preparing your practice

- Consider FPS training for telehealth expansion helps patients with financial barriers
- ₹ Check MBS Online fact sheets for details







#### Support for the transition

Department guidance and resources will support the transition







# Delivering MHTPs End to End







# Patient / Practitioner Journey

- ф Э
- 1. Presentation

Patient with no prior mental health history experiences low mood for six weeks and seeks help.

- Q
- 2. Initial GP Appointment

Patient visits their MyMedicare-registered practice or usual GP. GP conducts an assessment and prepares a Mental Health Treatment Plan (MHTP). Continue using existing MHTP preparation items.

- 3. Treatment with Psychologist

The patient undergoes an initial course of treatment with a clinical psychologist (maximum of six services) through Better Access. The clinical or general registered psychologist develops a report for the referring GP.



4. GP Review

Patient returns to the GP for a formal review of their MHTP. If further support is required, the GP may refer for additional treatment or refer to other services. Reviews and ongoing care billed as time-based consults.







#### What is a Mental Health Treatment Plan

A structured plan developed by a GP or PMP

Reviewed and updated as needed

outlines the patient's needs, goals and supports

ប្តី New plans only if there's a significant change

MHTPs do not expire

Check eligibility through Proda or QuickCheck







# Mental Health Treatment Plan workflow at a glance

Assess needs

Create the plan

Coordinate referral for mental health support

Case conferencing for complex patients

Review progress







# Identifying patients who may benefit from a Mental Health Treatment Plan

- To Presenting psychological or emotional concerns
- ♣ Preventive health and chronic disease consultations
- Recall systems, data reports and proactive outreach







# Key components of a patients' mental health assessment

Obtain and document patient consent

Assess risk factors and other health conditions

Take relevant history

- Record diagnosis or working formulation
- © Conduct a structured mental state examination
- > Use a validated outcome tool (e.g. K10)







# Key components of a patients' mental health plan

- Discuss findings and diagnosis
- Agree on realistic and measurable patient goals
- \*\* Map interventions and referral pathways to support these goals

- Provide psychoeducation and self-management resources
- Add crisis or safety plan if needed
- Schedule review







### Making effective and appropriate referrals

- Match referral options to patient needs and goals
- Consider access, affordability and cultural safety
- Use services such as Better Access, psychology or psychiatry

- Involve the patient in choosing the service
- Support coordinated followup care







#### Reviewing progress and next steps

- Patient completes initial course of treatment (up to 6 sessions)
- Treating clinician provides a written report to the GP
- >> GP reviews progress and re-administers outcome tool
- Plan is updated or modified as needed
- Referral made for additional 4 services if required
- Review billed under timed-tiered GP consults







#### Case conferencing in mental health care

Supports coordinated care for complex patients

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Can be done face-to-face, by phone or video

On Involves GP and at least two other providers



Claimed under specific MBS items







#### Practical considerations for case conferencing

- Plan and schedule proactively
- Document participants and key outcomes
- Can be claimed once every 3 months
- Use MBS fact sheet and RACGP MBS tool for details







#### Case conferencing items at a glance

#### Organise and coordinate

| Item 930 | 15 - 20 mins | Organise and coordinate a mental health case conference |
|----------|--------------|---|
| Item 933 | 20 - 40 mins | Organise and coordinate a longer case conference        |
| Item 935 | 40+ mins     | Organise and coordinate an extended case conference     |

#### **Participation**

| Item 937 | 15 – 20 mins | Participate in a mental health case conference |
|----------|--------------|--|
| Item 943 | 20 – 40 mins | Participate in a longer case conference        |
| Item 945 | 40+ mins     | Participate in an extended case conference     |













Mental Case Conferencing up to 5





Identify Chronic Conditions



Health
Assessment
Annually / 9
monthly if eligible



GPCCMP Quarterly + Access to 10997 + 93201 + 93203







#### Patient Communication

- Explain the plan and what happens next
- Confirm the review date before the patient leaves
- Se upfront and clear about billing
- Use consistent language across the team







# Whole team approach to MHTP







## The importance of a whole-team approach



- 🔀 Everyone in the practice has a role to play
- Consistency drives better outcomes for patients







# Aligning the team on upcoming changes

- Create space for team conversations
- 🔁 Use cheat sheets, workflows and shared resources
- ☼ Build confidence before the changes take effect







### Why team workflows matter

- Creates a smooth patient journey
- Reduces missed reviews and admin load
- 💢 Supports consistent billing and compliance







### The role of reception

- Confirm usual GP or MyMedicare registration
- Book the correct appointment length and type
- Flag eligible patients to GP for MHTP discussions







#### The role of nurses

- Support screening and assessments
- Administer outcome tools (e.g. K10)

- Manage recalls and follow-up
- Support continuity of care







#### The role of General Practitioners

- Tomplete assessment and diagnosis
- Develop the plan and make referrals
- Provide clinical care and review
- Coordinate with other services







### The role of Practice Managers

Dead team preparation and training

Monitor performance and data

Soversee workflows and compliance

Ø Drive continuous improvement







# Monitoring and continuous improvement







# Monitoring compliance

- Billing patterns
- Referral sources
- Documentation checks







# Turning challenges into quality improvement

- Treat the change as a PDSA cycle
- Identify gaps and test new workflows پخځ
- © Explore team roles and care opportunities
- Tocus on proactive care, not just item numbers







## Using data to track performance

- Patients who may be due or benefit from a review
- Plan-to-referral conversion
- **Outcomes** over time







## **Exploring new opportunities**

- (2) Rethink how team time is used
- Build care planning into more consults
- Increase proactive care through recalls and follow-up
- To Diversify revenue through existing Medicare structures







### Feedback loops

- Regular team meetings
- PResolve bottlenecks quickly
- Update scripts and templates







## For further resources please visit:



Cubiko Resource Hub



**RACGP Resource Hub** 









Wednesday, 29 October @ 12 PM QLD time

For all Practices making the switch

Webinar

Countdown to November: Your Questions Answered

Read more >









We'd love to hear your feedback







## Thank you to our Co-Hosts



MediCoach





