

Acknowledgement of Country

In the spirit of reconciliation, Cubiko acknowledges the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Gaagal by Miimi and Jiinda



Housekeeping

- Please change your chat from 'Host and Panelists' to 'Everyone' so that everyone
 can view and join in the conversation.
- If you have a question, please add it to the Q&A area at the bottom of your screen. This helps ensure that we can see and answer your questions.
- This session will be recorded. A copy of the recording will be sent out later today, along with any links or resources shared in today's session.





Session overview

- The recommended workflows to implement for your reception team
- Strategies on how to engage your reception team with data
- How patient pre-consult surveys can free up your front desk





Importance of data in your practice

- Track performance
- Identify areas for improvement
- Increase patient satisfaction
- Reduce costs
- Improve patient outcomes
- Increase staff efficiency

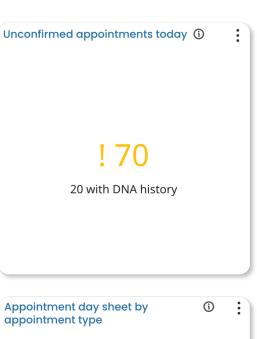




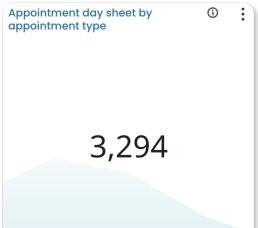


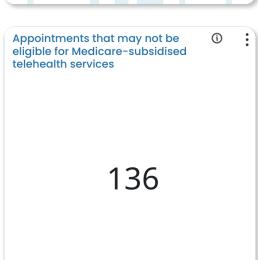
Appointment book optimisation

- Unconfirmed appointments today
- Appts that may not be eligible for Medicare-subsidised telehealth services
- Recall appointments to rebook
- Appointment day sheet















Reception workflow Daily

Service opportunities

- Possible service opportunities today **Summary for Practitioners**
- **Bulk Medicare OPV check**
- QuickCheck to quickly & securely verify patient item eligibility

Summary GPMPs, TCAs and reviews Nurse items Health Assessments More... v Patients with opportunities (i) Appt date Appt with Appt type Patient May be eligible to book for 19/09/2023 08:00 firstname 7159 BSCDS\Review surname 2143, firstname 2726 (69yrs - city 6152) Potential new CDM care plan, Item 699, Flu vaccine 08:00 BSCDS\New surname 9648, firstname 1896 (73yrs - city 4999) 19/09/2023 firstname 7648 Potential new CDM care plan, Item 699 19/09/2023 08:00 Recall firstname 9598 surname 2985, firstname 5722 (70yrs - city 3374) Mental Health Treatment Plan, Item 699 19/09/2023 08:00 firstname 6112 Standard appt. surname 5576, firstname 7325 (54yrs - city 1552) Item 10997, Item 699, Flu vaccine 19/09/2023 08:00 firstname 8893 Standard appt. surname 9972, firstname 1991 (53yrs - city 9668) Item 721, Item 723, Item 732, Item 699 08:00 BSCDS\Review surname 6815, firstname 5637 (72yrs - city 9247) 19/09/2023 firstname 7785 Item 721, Item 723, Potential new CDM care plan, Me 19/09/2023 08:00 firstname 5738 Standard appt. surname 4177, firstname 5567 (58yrs - city 9247) Item 721, Item 732, Item 10997, Item 715, Item 699 Item 732 Item 10997 75+ Health Assessment, Item 19/09/2023 08:00 BSCDS\Review firstname 1391 08:00 N2 GPMP r/v & TCA 19/09/2023 firstname 5715 QuickCheck (i) 08:10 19/09/2023 firstname 8893 Long appt. surnar 19/09/2023 08:20 firstname 5738 Telehealth Consult surnar ent, Item 19/09/2023 08:20 firstname 1316 Long appt. surnar vaccine 19/09/2023 08:30 firstname 1391 BSCDS\Review plan, Ite surnar 14 19/09/2023 08:30 firstname 1315 Meeting surna nent Plan 19/09/2023 08:30 firstname 8893 Telehealth Consult surnar 19/09/2023 08:40 firstname 8893 Standard appt. surnar 19/09/2023 09:00 firstname 9758 Telehealth Consult surnar lu vaccin 18 19/09/2023 09:00 firstname 5715 N2 new GPMP & new surnar 19/09/2023 09:00 firstname 7292 N2 GPMP r/v & TCA surnar 73 19/09/2023 09:00 firstname 1391 BSCDS\Review surna sessmen 19/09/2023 firstname 7159 BSCDS\Review surnar vaccine 09:00 19/09/2023 firstname 1316 Standard appt. surnar 19/09/2023 09:00 firstname 9179 Long appt. surnar patients with appointments today 09:00 19/09/2023 firstname 9758 Telehealth Consult surnar 19/09/2023 09:00 firstname 7785 BSCDS\Review surna





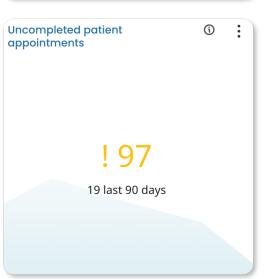


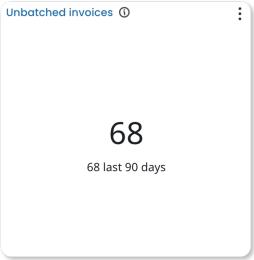
Reception workflow Daily

Billing optimisation

- Unbatched invoices identify any outstanding invoices that have not been sent to Medicare or DVA for payment.
- Outstanding rejections helps identify if your online claiming workflow is effective.
- Uncompleted patient appointments helps reduce the impact of missed billings.
- Unbilled appointments helps identify any completed appointments that have an unbilled status.











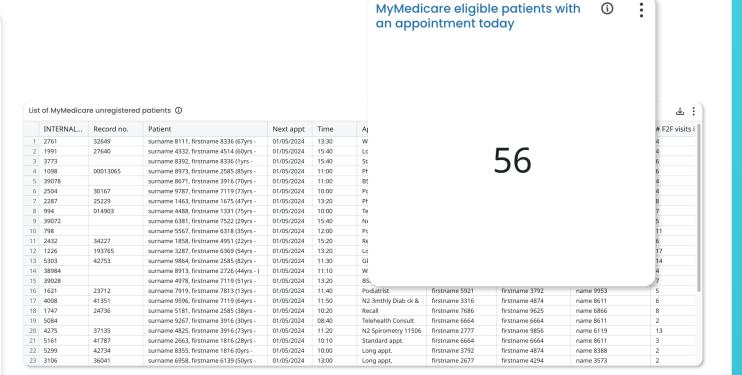




Reception workflow Daily

MyMedicare optimisation

MyMedicare eligible patients with an appointment today







Free Download

Effectively managing MyMedicare registrations workflow









Reception workflow Weekly

- Outstanding debt to help identify unpaid accounts to increase cash flow and reduce the risk of bad debt.
- Billings on hold invoices to action.

Outstanding debt (i)

\$29,948

629 debtors 701 invoices owed Billings on hold (i)

15

13 days old on average







Reception workflow

Weekly

Increase the number of patients booking a future reoccurring appointment

Rebooking rate to help determine which
patients have booked a
future appointment within the next 36
months. Help ensure your patients rebook
key appointments.









Reception workflow Monthly

Identify patients who need to be rebooked with Practitioners

 Appointments to be rebooked will show a list of patient appointments that need to be rebooked due to a practitioner being marked away or because the practice is closed.







Free Download

Workflows for Receptionists







How to bring your team along for the journey



Establish a data-driven culture



Team meetings



Give access to the data



Provide training





Top Tip!

Nominate someone in your practice to champion data.

This person can be responsible for ensuring the success of data in your practice, as well as providing training to your ongoing and new team members.







Does your practice have a specific person who is responsible for leading the implementation and use of data?







Establish a data driven culture

- Lead by example
- Keep it simple

- Encourage data-driven thinking
- Celebrate success







- Regular team meetings
 Share ideas and feedback
- Open discussion

Follow up on action items







- Make data accessible to everyone
- Provide support

- Set clear expectations about how the data can be used
- Monitor and track use







- Nominate a practice data champion
- Tailor training to the needs of your team
- Offer ongoing support and encouragement
- Use training resources





Recommended workflows you can implement to free up front desk

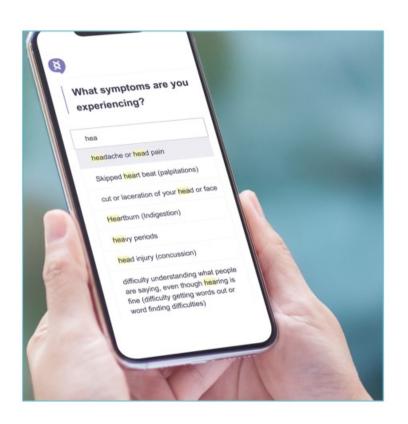




BetterConsult – Pre consultation Questionnaire

Capture your patients' presenting symptoms, medication and other relevant clinical information

Translates the data into concise medical notes, ready for your review

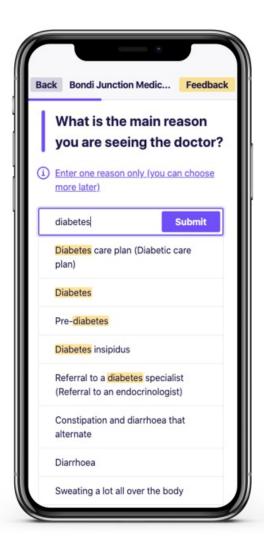






Patient workflow





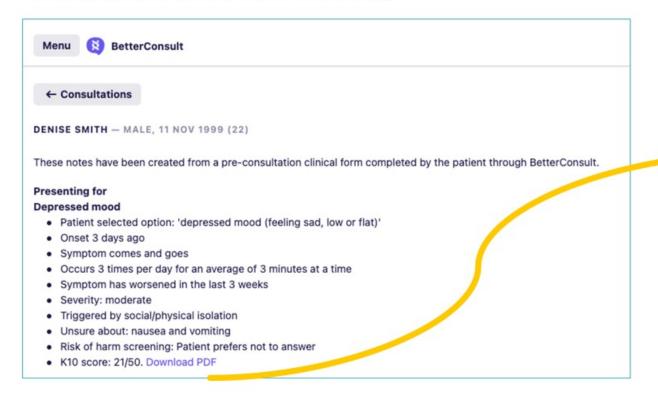
- Patients won't forget to ask their doctors for their prescriptions or medical certificates
- Optional for patients to complete (and easy opt-out)
- SMS sent to patients <75 by default
- Can exclude certain appt types e.g. recalls, aged care visits
- Compatible with all bookings systems





Streamlines K10 or DASS21 screening

GPs will automatically see their patients' K10 score as part of their BetterConsult notes, enabling them to assess their patient's mental health needs more efficiently



BetterConsult

The Kessler Psychological Distress Scale (K10)

Denise Smith DOB: 11 Nov 1999

The Kessler Psychological Distress Scale (K10) is a simple measure of psychological distress. This K10 questionnaire was completed by the patient/patient's representative on the 19 Nov 2021 as a part of the BetterConsult questionnaire.

Score: 21/50

In the last four weeks	None of the time (1)	A little of the time (2)	Some of the time (3)	Most of the time (4)	All of the time (5)
About how often did you feel tired out for no good reason?	•	0	0	0	0
About how often did you feel nervous?	0	0	•	0	0
About how often did you feel so nervous that nothing could calm you down?	0	•	0	0	0
About how often did you feel hopeless?	0	•	0	0	0
About how often did you feel restless or fidgety?	0	•	0	0	0
About how often did you feel so restless you could not sit still?	0	•	0	0	0
About how often did you feel depressed?	0	•	0	0	0
About how often did you feel that everything was an effort?	0	0	•	0	0
About how often did you feel so sad that nothing could cheer you up?	0	0	•	0	0
About how often did you feel worthless?	•	0	0	0	0

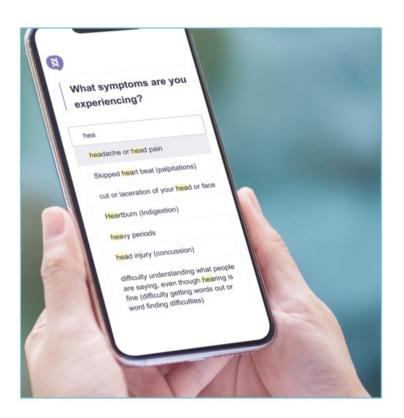
The K10 comprises 10 questions that are answered using a five-point scale (where 5 = all of the time, 4 = most of time, 3 = some of the time, 2 = a little of the time and 1 = none of the time). The scores of the ten questions are then summed with the maximum score of 50 indicating severe distress, and the minimum score of 10 indicating no distress.





BetterConsult – Pre consultation Questionnaire

- Control your consultation
- Reduce your administration burden
- Help patients prepare
- Set the right expectations







Insights to strategies you can use to reduce DNA rates

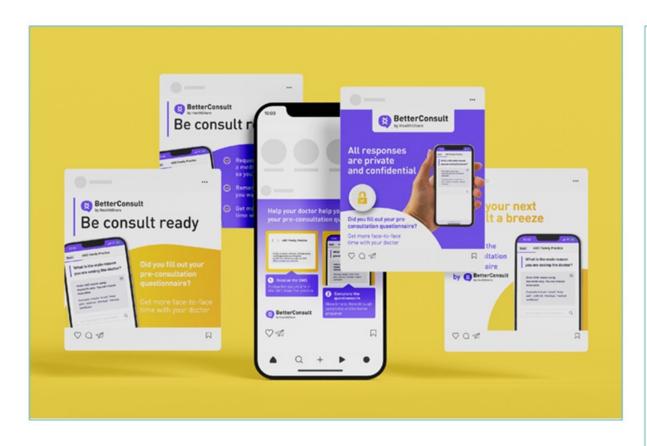


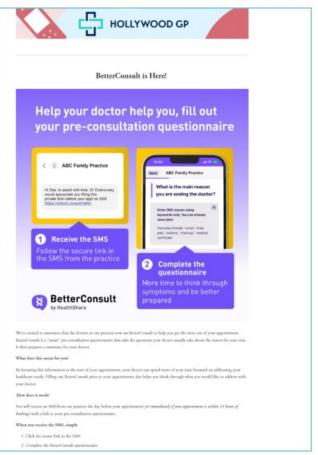






Improve practice workflow with patient engagement resources









The steps you can take to set your practice up for success in 2024





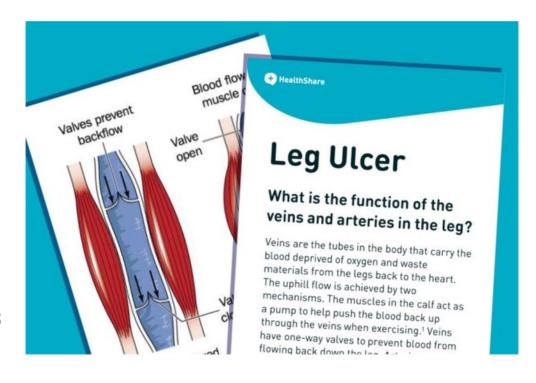


Save time by accessing an up-to-date product and condition fact sheets database

Improve patient outcomes by enhancing after care compliance and reduce medico legal risks

Easily share with patients via email or print

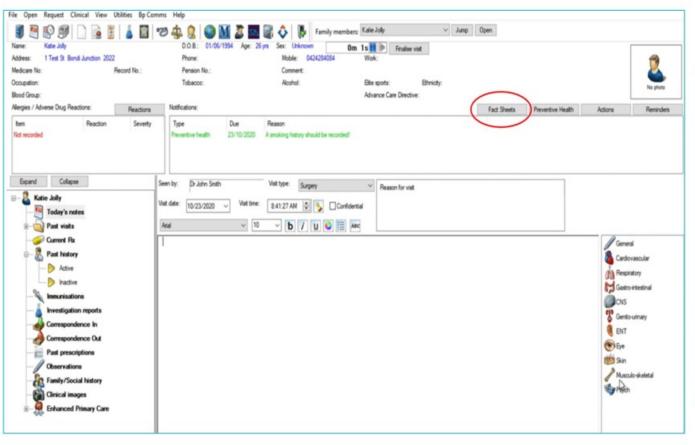
Automatically update patient progress notes when a fact sheet is handed out

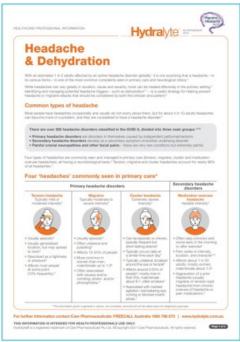
















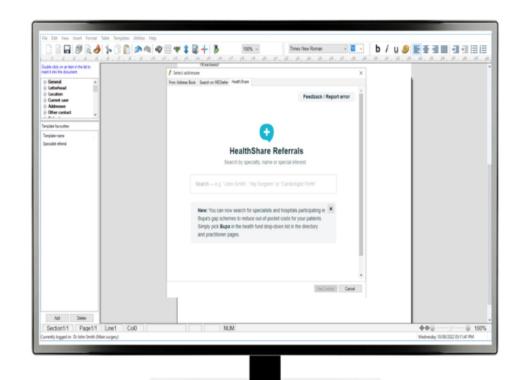


Up-to-date list of thousands of private practising **specialists** and **allied practitioners**

Integrated into the referral letter

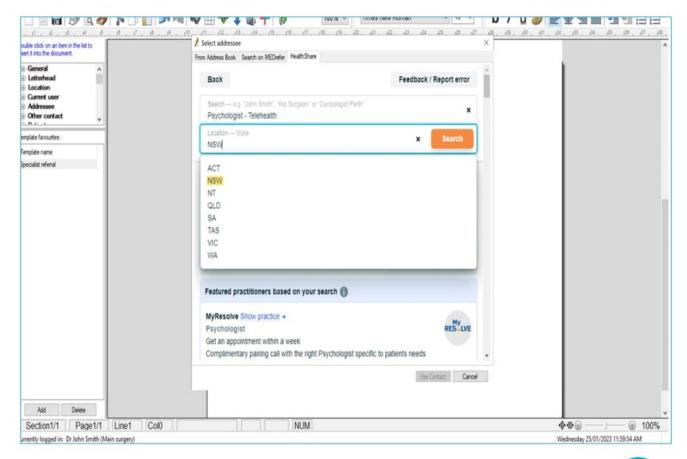
Powerful search options including special interests, languages spoken, hospital affiliations and more

View specialists' gap scheme participation for private health



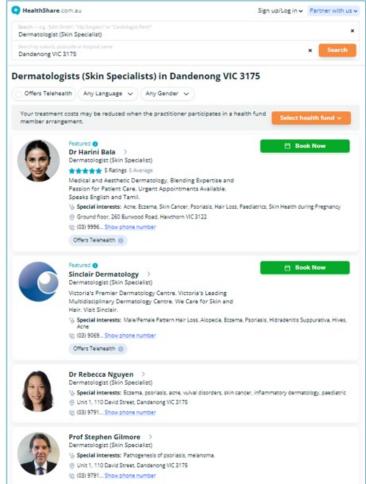


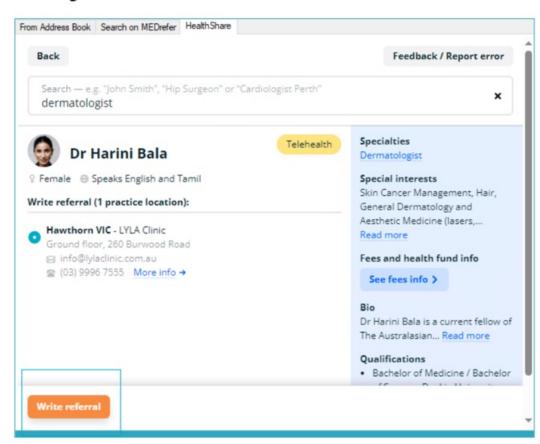






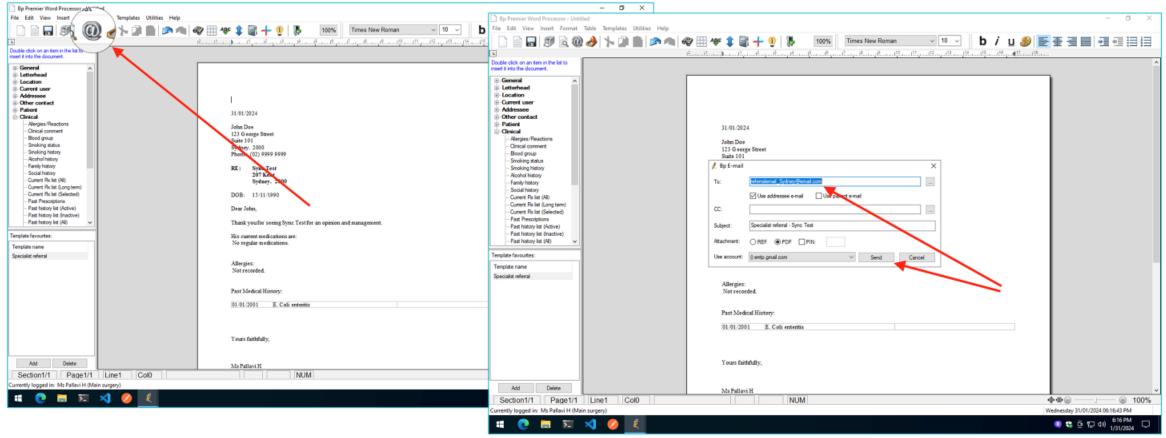














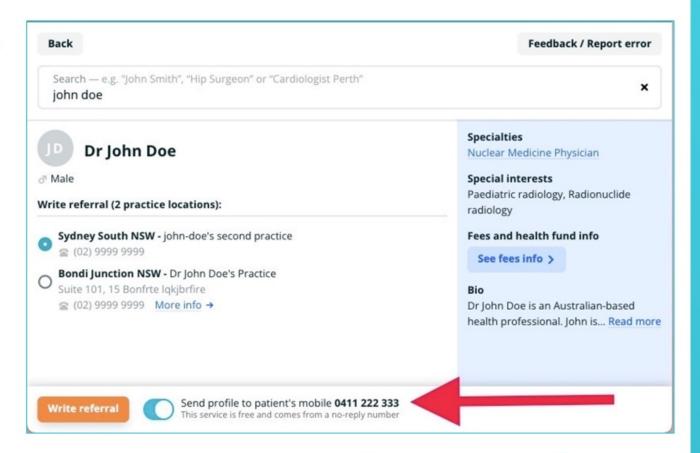


Sends patient a one-time SMS with more info about referred practitioner

Comes from no-reply address and there is no cost to the GP/practice

Delivers great customer satisfaction to the patient (over 80% patient click-through)

No extra work for the GP







Setting it up for your practice

- BetterConsult
 - Installation ~ 5 minutes
 - Training ~ 10 minutes
 - All done virtually
- Fact Sheets ~ 2 minutes
- Specialist referral directory ~ 2 minutes



Can be done during your coffee break!







Question & Answer



